# **AGENDA**

### Resort Improvement District No. 1 and Shelter Cove Sewer and Other Facilities Maintenance District No. 1 REGULAR BOARD MEETING

**Location:** Shelter Cove Fire Station Meeting Hall

9126 Shelter Cove Road, Shelter Cove, California

**Date:** August 15, 2019

**Time:** 9:00 a.m.

**Posted:** August 12, 2019

We welcome you to this meeting. Members of the Public may be heard on any business item on this Agenda before or during the Board's consideration of the item. The public may also directly address the Board on any item of interest to the public that is not on the Agenda during the public comment time; however, the Board generally cannot take action on an item not on the Agenda. The meeting room is wheelchair accessible. Accommodations and access to District board meetings for people with other handicaps must be requested of District staff at 707-986-7447 five (5) working days in advance of the meeting.

A person addressing the Board will be limited to five (5) minutes (Board Policy 5030) unless the Chairperson of the Board grants a longer period of time. While not required, we would appreciate it if you would identify yourself with your name and address when addressing the Board.

#### I. CALL TO ORDER

#### II. ROLL CALL

- Susan Fox, PresidentMichael Schad, Vice PresidentNanette Corley, Director
- \_\_ David Sommer, Director
- \_\_ Jack Hargrave, Director

#### III. PLEDGE OF ALLEGIANCE

#### IV. PUBLIC COMMENT

Any member of the public may directly address the Board of Directors on a matter of public interest not on the Agenda but which is within the jurisdiction of the Board; however, the Board generally cannot take action on an item not on the Agenda. A person addressing the Board will be limited to five (5) minutes (Board Policy 5030) unless the chairperson of the Board grants a longer period of time.

#### V. CONSENT CALENDAR

All matters listed under the Consent Calendar are to be considered routine and without opposition. The Consent Calendar may be enacted by one motion. There will be no separate discussion of these items unless a Board member or the General Manager/designee requests that a specific item(s) be removed from the Consent Calendar for separate action. Any items so removed will be considered after the motion to approve the Consent Calendar. If a member of the public wants further discussion on any of these items, we would appreciate it if you make your request prior to the meeting.

- 1. Approve the Minutes of the July 18, 2019 Regular Board Meeting.
- 2. Approve Bills for Month of July 2019: Reports regarding payment of monthly operating bills for the District which are approved expenditures in the current budget.

#### VI. CORRESPONDENCE / DISCUSSION ITEMS

Items in this category may be discussed, and/or reports presented, but no action may be taken.

1. Sheriff's Office Report.

#### VII BOARD MEMBER/STAFF REPORTS

The indicated individuals will report to the Board about various matters involving District departments. There will be no Board discussion except to ask questions or refer matters to staff. No action will be taken unless listed on subsequent agenda.

- 1. Directors' Reports/Comments.
- 2. Operational Status Report Re: Golf Course, Airport, Recreation, Water, Sewer, Electrical, Fire Department.

#### VIII. UNFINISHED BUSINESS

#### IX. ACTION ITEMS

All Agenda Action Items for discussion and possible action by the Board of Directors.

- 1. Clubhouse Rental Request: Abalone Hall Fee waiver for a Pioneer's Cribbage Tournament to Be Held on September 7<sup>th</sup>, 2019.
- 2. Review and Approve District Year-End Financial Statements for 2017-2018 Prepared by Anderson, Lucas, Sommerville and Borges, LLP
- 3. CalPERS Unbudgeted Fund Request for Part-time Employees.
- 4. Consider Authorizing Unbudgeted Expense for Power Pole Line Relocation from Shelter Cove Road to Hillside Drive.

- 5. Consider Unbudgeted Expense for Surveying Several Easements and RID Properties.
- 6. Consider Revisions to the Monthly Water and Sewer Rates and the Future Procedures for All Rate Changes.

#### X. OVERLOOKED ISSUES

No actions can be taken.

#### XI. ADJOURNMENT OF MEETING

This notice is posted in compliance with Government Code § 54954.2. The next Regular Meeting of the Resort Improvement District No.1 Board of Directors will be held on Thursday, September 19th, 2019, in the Fire Hall Meeting Room at 9:00 AM.

# SHELTER COVE SEWER AND OTHER FACILITIES MAINTENANCE DISTRICT NO. 1

| Meeting Date:           | August 15, 2019   |                          | Agenda Item No.: IX. 1                 |
|-------------------------|---|--------------------------|--|
| Agenda Item Title:      | Clubhouse Rental Re<br>Abalone Hall Fee was<br>on September 7 <sup>th</sup> , 201 | iver for a Pioneer's Cri | ibbage Tournament to Be Held           |
| Presented by:           | Jim Blewett   |                          |  |
| Type of Item:           | X Action  | ☐ Discussion             | ☐ Information                          |
| Action Required:        | ☐ No Action   | X Voice Vote             | ☐ Roll Call Vote                       |
|                         |   | ing Abalone Hall and l   | kitchen requiring Board                |
| consideration. See atta | ached document:   |                          |  |
|                         | vett of Pioneers is requel on September 7th, 20                                   | _                        | ver for a Cribbage Tournament          |
| FINANCIAL IMPAC         | TT:   |                          |  |
| Potential loss of renta | l revenue.  |                          |  |
| RECOMMENDATIO           | DN:   |                          |  |
| Motion to waive fees    | for Pioneer's Cribbage  | e Tournament to be hel   | d on September 7 <sup>th</sup> , 2019. |

### SHELTER COVE SEWER AND OTHER FACILITIES MAINTENANCE DISTRICT NO. 1

| Meeting Date:                  | August 15, 2019         |   | Agenda Item No.: IX. 2   |
|--------------------------------|-------------------------|---|--|
| Agenda Item Title:             |                         | District Year-End Fina<br>n, Lucas, Sommerville | and Borges, LLP.   |
| Presented by:                  | Justin Robbins, Gene    | ral Manager, Barbara (                          | Guest, CPA.  |
| Type of Item: Action Required: | X Action  ☐ No Action   | ☐ Discussion  X Voice Vote                      | ☐ Information ☐ Roll Call Vote   |
| any recommendations            | s that it has. Included | with this item are draf                         | by the auditor and implements ft copies of the Comprehensive e report will be made available |
| FINANCIAL IMPAC                | T:                      |   |  |
| None.                          |                         |   |  |
| RECOMMENDATIO                  | ON:                     |   |  |

If there are no recommendations by the Board of Directors or Staff, a motion to accept the

Comprehensive Annual Financial Report ending June 30, 2018 as presented.

### SHELTER COVE SEWER AND OTHER FACILITIES MAINTENANCE DISTRICT NO. 1

| Meeting Date:      | August 15, 2019      |                        | Agenda Item No.: IX. 3 |
|--------------------|----------------------|------------------------|------------------------|
| Agenda Item Title: | CalPERS Unbudgete    | d Fund Request for Par | t-time Employees.      |
| Presented by:      | Justin Robbins, Gene | ral Manager            |                        |
| Type of Item:      | X Action             | ☐ Discussion           | ☐ Information          |
| Action Required:   | ☐ No Action          | X Voice Vote           | ☐ Roll Call Vote       |

#### **BACKGROUND:**

CalPERS requires all employees who work more than 1000 hours a year to be immediately enrolled in the CalPERS retirement system. Two part-time employees have worked over the 1000-hour limit in past years and will have to become CalPERS members and be credited for all hours worked since the time they worked over this threshold.

#### FINANCIAL IMPACT:

As a penalty, the District will have to pay both employee and employers portions of contributions and other administration fees. CalPERS are evaluating the situation and the final costs are presently undetermined but will be approximately \$30,000 for the employee/employer portion of contributions.

#### **RECOMMENDATION:**

Motion to approve the unbudgeted expense of \$30,000 to cover unforeseen CalPERS membership fees for part-time employees working over 1000 hours per year in the past.

### SHELTER COVE SEWER AND OTHER FACILITIES MAINTENANCE DISTRICT NO. 1

| August 15, 2019         |   | Agenda Item No.: IX. 4   |
|-------------------------|---|--|
| _                       |   | for Power Pole Line Relocation   |
| Justin Robbins, General | ral Manager   |  |
| X Action                | ☐ Discussion  | ☐ Information  |
| ☐ No Action             | X Voice Vote  | ☐ Roll Call Vote   |
|                         | Consider Authorizing from Shelter Cove Rouse Justin Robbins, Gene | Consider Authorizing Unbudgeted Expense from Shelter Cove Road to Hillside Drive.  Justin Robbins, General Manager  X Action  Discussion |

#### **BACKGROUND:**

In preparation for Humboldt County Public Works making repairs to the slip out on Shelter Cove Road, just below the General Store, the District must either upgrade the existing high voltage power line or relocate it alongside Hillside Drive. Upgrading the existing power line involves replacement of two poles with 70-foot poles to span the project site. This solution is not being recommended by staff as it is only temporary because erosion of the hillside is expected to carry on in the future. Relocation of the power line involves upgrades to existing poles and placement of additional poles and lines on the lower section of Hillside Drive. Relocation will permanently resolve future power line impacts from erosion on this stretch of road and vacant property owners along Hillside Drive will be able to utilize the new lines for future home development. A map will be made available prior to the board meeting.

#### FINANCIAL IMPACT:

The hardware for the relocation will be approximately \$50,000.

#### RECOMMENDATION:

Motion to approve the unbudgeted expense of \$50,000 to relocate the high voltage power lines from Shelter Cove Road to Hillside Drive.

# SHELTER COVE SEWER AND OTHER FACILITIES MAINTENANCE DISTRICT NO. 1

| Meeting Date:         | August 15, 2019                            |                      | Agenda         | la Item No.: IX. | 5        |
|-----------------------|--|----------------------|----------------|------------------|----------|
| Agenda Item Title:    | Consider Authorizin<br>Easements and RID F | 0                    | Expense fo     | or Surveying     | Several  |
| Presented by:         | Justin Robbins, Gene                       | ral Manager          |                |                  |          |
| Type of Item:         | X Action                                   | $\square$ Discussion | $\square$ Info | ormation         |          |
| Action Required:      | ☐ No Action                                | X Voice Vote         |                | l Call Vote      |          |
| development projects  |  | ement. Sites incl    | ude the newly  | ly acquired prop | perty on |
| RECOMMENDATIO         | ON:  |                      |                |                  |          |
| Motion to approve the | e unbudgeted expense                       | of \$20,000 for su   | rvey work.     |                  |          |

### SHELTER COVE SEWER AND OTHER FACILITIES MAINTENANCE DISTRICT NO. 1

| Meeting Date:      | August 15, 2019                         |               | Agenda Item No.: IX. 6         |
|--------------------|---|---------------|--------------------------------|
| Agenda Item Title: | Consider Revisions Procedures for All R | •             | and Sewer Rates and the Future |
| Presented by:      | Justin Robbins, Gene                    | eral Manager. |                                |
| Type of Item:      | X Action                                | ☐ Discussion  | ☐ Information                  |
| Action Required:   | ☐ No Action                             | X Voice Vote  | ☐ Roll Call Vote               |

#### **BACKGROUND:**

Changes to the monthly utility rate structure are needed due to all three utility departments operating at a deficit. The standard operating procedure for dealing with such deficits over the years has been to cover the shortfall with an allocation of property tax revenues but the ongoing reduction of property taxes due to the home value re-evaluations has limited the amount that can be used to supplement the utility departments. In addition to reductions in property taxes, the District's assessment and parcel taxes have also been reduced due to ongoing property mergers.

At last month's board meeting the Board directed staff to place an action item on this month's agenda to consider water and sewer rate revisions and consider future procedures for implementing monthly rate changes for each of the utilities, including electric.

See attached proposed monthly water and sewer rate sheets.

#### FINANCIAL IMPACT:

The proposed increases to the water and sewer utility rate structure will be phased in gradually over a five-year period. Water and sewer enterprises were traditionally supplemented by property tax assessments. The proposed sewer rate study does not include any supplement from assessment taxes. The proposed water rate does

#### **RECOMMENDATION:**

Motion to authorize staff to notify the public of the proposed water and sewer utility rate fee adjustments in the next District Newsletter and include a schedule for increasing utility rates as outlined by the Board and per legal requirements.

| Category of Service Present Rates  |          | Proposed 10/1/19         |          |              | 10/1/2020     | 10/1/2021 | 10/1/2022     | 10/1/2023 |
|------------------------------------|----------|--------------------------|----------|--------------|---------------|-----------|---------------|-----------|
| ELECTRICITY                        |          |                          | Change:  | 3.0%         | 3.0%          | 3.0%      | 3.0%          |           |
| Residential Existing               |          | Residential Proposed     |          |              |               |           |               |           |
| Service Charge (\$/Mo)             | \$14.43  | Carrie a Charre          | ¢25.40   | 2.50/        | <b>605.05</b> | ene en    | <b>607.40</b> | \$20.2E   |
| Capital Facility Charge (\$/Mo)    | \$10.06  | Service Charge           | \$25.10  | 2.5%         | \$25.85       | \$26.63   | \$27.43       | \$28.25   |
| Tier 1: 1 - 1,000 kWh (\$/kWh)     | \$0.2200 | Tier 1: 1 - 750 kWh      | \$0.2200 | Tiers        | \$0.2266      | \$0.2334  | \$0.2404      | \$0.2476  |
| Tier 2: 1,001 - 2,000 kWh (\$/kWh) | \$0.2700 | Tier 2: 751 - 1,250 kWh  | \$0.2700 | and          | \$0.2781      | \$0.2864  | \$0.2950      | \$0.3039  |
| Tier 3: Over 2,000 kWh (\$/kWh)    | \$1.2600 | Tier 3: Over 1,250 kWh   | \$0.5200 | Rates        | \$0.5356      | \$0.5517  | \$0.5682      | \$0.5853  |
| Com m ercial Existing              |          | Com m ercial Proposed    |          |              |               |           |               |           |
| Energy Cost (\$/kWh)               | \$0.3100 | Energy Cost              | \$0.3177 | 2.5%         | \$0.3272      | \$0.3370  | \$0.3472      | \$0.3576  |
| Capital Facility Charge (\$/Mo)    | \$10.06  | Service Charge           | \$10.92  | 8.5%         | \$11.25       | \$11.59   | \$11.94       | \$12.30   |
| 10 kVA Transformer (\$/Mo)         | \$13.83  | 10 kVA Transformer       | \$14.18  | 2.5%         | \$14.61       | \$15.05   | \$15.50       | \$15.97   |
| 15 kVA Transformer (\$/Mo)         | \$20.76  | 15 kVA Transformer       | \$21.27  | 2.5%         | \$21.91       | \$22.57   | \$23.25       | \$23.95   |
| 25 kVA Transformer (\$/Mo)         | \$22.86  | 25 kVA Transformer       | \$35.45  | 55.1%        | \$36.51       | \$37.61   | \$38.74       | \$39.90   |
| 37 kVA Transformer (\$/Mo)         | \$51.69  | 37 kVA Transformer       | \$52.47  | 1.5%         | \$54.04       | \$55.66   | \$57.33       | \$59.05   |
| 50 kVA Transformer (\$/Mo)         | \$69.17  | 50 kVA Transformer       | \$70.90  | 2.5%         | \$73.03       | \$75.22   | \$77.48       | \$79.80   |
| 75 kVA Transformer (\$/Mo)         | \$103.76 | 75 kVA Transformer       | \$106.35 | 2.5%         | \$109.54      | \$112.83  | \$116.21      | \$119.70  |
| 100 kV A Transformer (\$/Mo)       | \$138.33 | 100 kVA Transformer      | \$141.80 | 2.5%         | \$146.05      | \$150.43  | \$154.94      | \$159.59  |
| 150 kV A Transformer (\$/Mo)       | \$207.50 | 150 kVA Transformer      | \$212.70 | 2.5%         | \$219.08      | \$225.65  | \$232.42      | \$239.39  |
| 225 kV A Transformer (\$/Mo)       | \$311.29 | 225 kVA Transformer      | \$319.05 | 2.5%         | \$328.62      | \$338.48  | \$348.63      | \$359.09  |
| WATER                              |          |                          |          | Change:      | 3.0%          | 3.0%      | 3.0%          | 3.0%      |
| Residential Existing               |          | Residential Proposed     |          |              |               |           |               |           |
| Service Charge (\$/Mo)             | \$21.01  | Service Charge           |          |              |               |           |               |           |
| Up to 500 cf (\$/Mo)               | \$10.98  | Up to 250 cf             | \$25.00  | Tiers        | \$25.75       | \$26.52   | \$27.32       | \$28.14   |
| Tier 1: 501 - 2,000 cf (\$/ccf)    | \$6.27   | Tier 1: 251 - 1,000 cf   | \$3.50   | and<br>Rates | \$3.61        | \$3.72    | \$3.83        | \$3.94    |
| Tier 2: Over 2,000 cf (\$/ccf)     | \$9.40   | Tier 2: Over 1,000 cf    | \$9.00   | Nates        | \$9.27        | \$9.55    | \$9.84        | \$10.14   |
| Com m ercial Existing              |          | Com m ercial Proposed    |          |              |               |           |               |           |
| Service Charge (\$/Mo)             | \$21.01  | Service Charge           |          |              |               |           |               |           |
| Up to 500 cf (\$/Mo)               | \$10.98  | Up to 250 cf             | \$25.00  | Tiers        | \$25.75       | \$26.52   | \$26.52       | \$26.52   |
| Tier 1: 501 - 2,000 cf (\$/ccf)    | \$6.27   |                          | 45.00    | and          | <b>A</b> = 10 | 45.00     | 4             | 45.07     |
| Tier 2: Over 2,000 cf (\$/ccf)     | \$9.40   | Over 250 cf              | \$5.30   | Rates        | \$5.46        | \$5.62    | \$5.79        | \$5.97    |
| SEWER                              |          | C                        |          | Change:      | 10.0%         | 10.0%     | 10.0%         | 10.0%     |
| Residential Existing               |          | Residential Proposed     |          |              |               |           |               |           |
| Single-Family (per home)           | \$40.79  | Single-Family (per home) | \$44.87  | 10.0%        | \$49.36       | \$54.30   | \$59.73       | \$65.70   |
| Multi-Family (per unit)            | \$40.79  | Multi-Family (per unit)  | \$44.87  | 10.0%        | \$49.36       | \$54.30   | \$59.73       | \$65.70   |
| Residential Unit Equivalent (RUE)  | \$18.20  | RUE                      | \$20.02  | 10.0%        | \$22.02       | \$24.22   | \$26.64       | \$29.30   |
| Com m ercial Existing              |          | Com m ercial Proposed    |          |              |               |           |               |           |
| Commercial "A" and "B"             | \$40.79  | All Commercial           | \$44.87  | 10.0%        | \$49.36       | \$54.30   | \$59.73       | \$65.70   |
| Residential Unit Equivalent (RUE)  | \$18.20  | RUE                      | \$20.02  | 10.0%        | \$22.02       | \$24.22   | \$26.64       | \$29.30   |

### Proposed Water Rates and Projected Revenues:

|                      |                    |                  | R   | RESIDENTIAL                  | د                        |                       |           |                                  | COMMERCIAL           | CIAL      |          | RID<br>Sewer | Totals    |
|----------------------|--------------------|------------------|---|------------------------------|--------------------------|-----------------------|-----------|----------------------------------|----------------------|-----------|----------|--------------|-----------|
| Tiers:               | 1 - 250            | 251-500          | 501 -1000   | 501-1000 1001-1500 1501-2000 | 1501 - 2000              | Above                 | Totals    |                                  |                      |           |          |              |           |
| Bill Cycles          | 2,668              | 1,662            | 1,286   | 345                          | 126                      | 168                   | 6,255     |                                  |                      |           |          |              |           |
| % of Cycles          | 43%                | 27%              | 21%   | %9                           | 2%                       | 3%                    | 100%      | (First 250)                      |                      |           |          |              |           |
| CF                   | 1,178,553          | 674,874          | 566,294   | 217,037                      | 108,099                  | 286,964               | 3,031,821 | 65,125                           |                      |           | 399,905  | 625,000      | 4,121,851 |
| % of CF              | 39%                | 22%              | 19%   | 7%                           | 4%                       | %6                    | 100%      |                                  |                      |           |          |              |           |
|                      | # of Cycles Billed | es Billed        |   |                              |                          |                       |           |                                  |                      |           |          |              |           |
| 1) Actual FY17/18    | 7,050              | 9000'9           |   |                              |                          |                       |           | 288                              | 288                  | Volume    |          |              |           |
| FV 19 Actual         | \$20.40            | \$10.66          | \$6.09  | \$6.09                       | \$6.09                   | \$9.13                | \$4.76    | \$20.40                          | \$10.66              | \$6.50    |          |              | \$4.99    |
| 1.1 10 AVIUAL        | \$143,820          | \$63,960         | \$34,487  | \$13,218                     | \$6,583                  | \$26,200              | \$288,268 | \$5,875                          | \$3,070              | \$27,148  | \$36,093 |              | \$324,361 |
| 2) Pariodod FV18/10  | 0507               | 000 9            |   |                              |                          |                       | \$401     | 388                              | 388                  |           |          |              |           |
| 7) rigecteur 110/13  | 431 01             | 0,000            | #C 74   | \$ C 24                      | EC.70                    | 40.40                 | 1,720     | 007                              | 007                  | 07.74     | 103      |              |           |
| FY19 Projected       | \$21.01            | \$10.98          | \$6.27<br>************************************                                  | 2000                         | 20.27                    | \$9.40                | 1.030     |                                  | \$10.98              | \$6.69    | 1.03     |              |           |
| 3                    | \$148,121          | \$65,880         | \$35,507  | \$13,608                     | 86,778                   | \$26,975              | \$296,868 | \$6,051                          | \$3,162              | \$27,962  | \$37,176 |              | \$334,044 |
|                      |                    |                  |   |                              |                          |                       |           |                                  |                      |           |          |              |           |
| 3) Projected FY19/20 | 7,050              | 9,000            |   |                              |                          |                       | \$5.05    |                                  | 288                  |           |          |              |           |
| FV20 Projected       | \$21.64            | \$11.31          | \$6.46  | \$6.46                       | \$6.46                   | 89.6\$                | 1.030     | \$21.64                          | \$11.31              | \$6.89    | 1.03     |              |           |
| 1120110511           | \$152,564          | \$67,856         | \$36,572  | \$14,016                     | \$6,981                  | \$27,784              | \$305,774 | \$6,232                          | \$3,257              | \$28,801  | \$38,291 |              | \$344,065 |
|                      |                    |                  |   |                              |                          |                       |           |                                  |                      |           |          |              |           |
| 4) IGS Recommended   | 7,050              | volume           |   |                              |                          |                       | \$3.25    | 288                              |                      |           |          |              |           |
| IGS Recommended      | \$25.00            | \$3.50           | \$3.50  | \$9.00                       | \$9.00                   | \$9.00                |           | \$25.00                          |                      | \$5.30    |          | \$5.30       |           |
| FY20                 | \$176,250          | \$23,621         | \$19,820  | \$19,533                     | \$9,729                  | \$25,827              | \$274,780 | \$7,200                          |                      | \$21,195  | \$28,395 | \$33,125     | \$336,300 |
| E                    |                    |                  | 000   |                              | ;<br>;                   | -                     | č         |                                  | :                    |           | ò        |              |           |
| I Otal CT:           |                    | - ∣              | \$2/4,780   |                              | Kesidenti                | Kesidentiai Keducuon: | 0%/       |                                  | Commercial Keducion: | Keducion: | 24%      |              |           |
| Less up to 250 cf:   | -1,178,553         | Less 250 \$:     | -\$176,250  |                              |                          |                       |           |                                  |                      |           |          |              |           |
| cf and \$ above base | 1,853,268          |                  | \$98,530  |                              |                          |                       |           |                                  |                      |           |          |              |           |
| Average              |                    | \$5.32           |   |                              |                          |                       |           |                                  |                      |           |          |              |           |
|                      |                    |                  |   |                              |                          |                       |           |                                  |                      |           |          |              |           |
| NOW:                 | Res includes 5     | 00 CF for \$20.4 | Res includes 500 CF for $$20.40 + $10.66 = $31.06$ . Tiers $500 / 2000 /$ above | 1.06. Tiers 50               | 0 / 2000 / above         |                       |           | Same as residential              | ntial                |           |          |              |           |
|                      |                    |                  |   |                              |                          |                       |           |                                  |                      |           |          |              |           |
| PROPOSED:            | Residential inc    | ludes 250 ct tor | Residential includes 250 cf for \$25, then goes to Tiers 250-500,               | to Tiers 250-50              | 00, 500-1,000, and above | and above             |           | 250 cf for \$25, then fixed rate | then fixed ra        | te        |          |              |           |

### Proposed Sewer Rates and Projected Revenues:

| 4 | EX/10 | D.            |               |        |         |            |           |           |       |
|---|-------|---------------|---------------|--------|---------|------------|-----------|-----------|-------|
| 1 | FY18  | Revenue       | Q 4           |        |         |            |           |           |       |
|   |       |               | Cust<br>Count | RUE    | Rate    | Monthly \$ | Annual \$ | Annual \$ |       |
|   |       | Com Fixed     | 30            |        | \$39.60 | \$1,188    | \$14,256  |           |       |
|   |       | Com RUE       |               | 74     | \$17.67 | \$1,308    | \$15,691  | \$29,947  |       |
|   |       | Residential   | 470           |        | \$39.60 | \$18,612   | \$223,344 | \$223,344 |       |
|   |       |               | 500           |        |         |            | \$253,291 | \$253,291 |       |
| 2 | FY19  | Projected Rev | enue          |        |         |            |           |           |       |
|   |       |               | Cust<br>Count | RUE    | Rate    | Monthly \$ | Annual \$ | Annual \$ |       |
|   |       | Com Fixed     | 30            |        | \$40.79 | \$1,224    | \$14,684  |           |       |
|   |       | Com RUE       |               | 74     | \$18.20 | \$1,347    | \$16,162  | \$30,846  |       |
|   |       | Residential   | 470           |        | \$40.79 | \$19,171   | \$230,056 | \$230,056 |       |
|   |       |               | 500           |        |         |            | \$260,902 | \$260,902 | 3.00% |
| 3 | FY20  | Projected Rev | enue with C   | PI inc | 3.00%   |            |           |           |       |
|   |       |               | Cust<br>Count | RUE    | Rate    | Monthly \$ | Annual \$ | Annual \$ |       |
|   |       | Com Fixed     | 30            |        | \$42.01 | \$1,260    | \$15,125  |           |       |
|   |       | Com RUE       |               | 74     | \$18.75 | \$1,387    | \$16,646  | \$31,771  |       |
|   |       | Residential   | 470           |        | \$42.01 | \$19,746   | \$236,957 | \$236,957 |       |
|   |       |               | 500           |        |         |            | \$268,729 | \$268,729 | 3.009 |
| 4 | IGS I | Recommended 1 | FY19/20 Ra    | tes    | 10.00%  |            |           |           |       |
|   |       |               | Cust<br>Count | RUE    | Rate    | Monthly \$ | Annual \$ | Annual \$ |       |
|   |       | Com Fixed     | 30            |        | \$44.87 | \$1,346    | \$16,153  |           |       |
|   |       | Com RUE       |               | 74     | \$20.02 | \$1,481    | \$17,778  | \$33,931  |       |
|   |       | Residential   | 470           |        | \$44.87 | \$21,088   | \$253,061 | \$253,061 |       |
|   |       |               | 500           |        |         |            | \$286,992 | \$286,992 | 10.00 |